



VILLADS KLØVE

Design Engineer & Entrepreneur

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EXPERIENCE

May 2018 - March 2026

SOWA Sound Aps - CEO & Co-founder

Cofounded the pro-audio brand SOWA and led its evolution from a hardware prototype to a scaleup with \$3M in funding. Contributed significantly to the technical R&D of the proprietary 'Thyra' ecosystem and took ownership of the journey from early-stage prototyping to a global supply chain.

July 2022 - Present

Innofounder (Second Foundation) - Alumni Mentor

Advising tech-startups on hardware maturation, supply chain, and commercial feasibility. Portfolio includes: Mind Mind, Moova, and Componental.

September 2015 - September 2019

SORT København - Cofounder

Designed a magnetic framing solution for posters and established manufacturing in Poland. Successfully exited through acquisition by Citatplakat.

September 2017 - January 2018

Airtame - Hardware Development Engineer (Part Time)

Part of the core R&D team developing Airtame 2. Responsible for early-stage concept development and prototyping in direct collaboration with the founders.

EDUCATION

2017 - 2019

DTU - Technical University of Denmark

M.Sc. Eng. in Design & Innovation (Civilingeniør)

2012 - 2016

DTU - Technical University of Denmark

B.Sc. Eng. in Design & Innovation

(Exchange semester at Pontifícia Universidade Católica do Rio de Janeiro (2014 - 2015))

AWARDS & PATENTS

US-12328558-B2

Patent - Sound Output Unit and a Method of Operating it
Inventor of a sensor-based triangulation system using
utilised by SOWA speakers, using Time-of-Flight (ToF)
measurements to automate delay and system calibration,
removing the need for manual setup.

2021 & 2024

Red Dot Design Award - Product Design

Strategized and co-developed the award-winning SOWA Pro
speaker and SOWA Microphone, bridging high-end Danish
design with proprietary low-latency wireless technology.

2022

Danish Design Award - Category: Feel Good Product

Recognized for redefining professional audio by merging
complex wireless technology with a minimalist user experience,
making high-end sound systems accessible to non-experts.

SKILLS

Engineering

Project Management, Design Thinking, Conceptualisation,
Product Specification & Documentation, Rapid Prototyping,
Supply Chain Management.

Commercial

Fundraising & Investor Relations, Business Development,
Distribution Sales, Budgeting & Financial Planning.

Tools

- Design: Onshape (CAD), Adobe Suite, 3D Printing.
- AI & Dev: Lovable, AI Workflows (LLMs), Claude/Gemini.
- Operations: Notion, Slack, Google Workspace.

LANGUAGES

Danish

Native.

English

Full Professional Proficiency.

Portuguese

Conversational.

Motivation

Dear Jonas and the rest of the R&D team at Sagitta

It is not often you come across a job description that feels so tailor-made for your qualifications and ambitions. Stumbling upon your posting on TheHub caught me completely flat-footed. I had never heard of Sagitta, yet you perfectly hit the intersection of R&D, entrepreneurship, and venture. Realising the 3Shape connection and the 'startup within a family office' vibe has truly hooked me. I'm so genuinely excited about this that I chose to type these words myself rather than letting an AI find them for me.

I am a Design Engineer turned entrepreneur with a decade of experience building products and companies. Most notably, I spent 8 years as the co-founder and CEO of SOWA, where we challenged the pro-audio industry by replacing cumbersome PA systems with a wireless, battery-powered, and highly intuitive ecosystem. Our mission was to make professional event audio portable, intuitive, and high-end.

I spent SOWA's first years refining our proprietary wireless technology and navigating the complexities of hardware fundraising during COVID (a real masterclass in resilience). Eventually, my focus shifted from R&D to the commercial side, where I took ownership of the entire value chain, from manufacturing to customer relations. While this turned me into a cross-functional entrepreneur who isn't afraid to get his hands dirty, my heart is still deeply rooted in product development. After navigating some significant headwinds (both professionally and personally) in 2025, I exited SOWA this spring on great terms, and continue to be a shareholder in the company. I am now eager to return to my R&D roots, but now with a deeper understanding of what it takes to manufacture, source, and sell the products we create.

Our conversation made it clear that high-end smart lighting is the next frontier. My intuition confirms that there is a real potential for a high-end category, and navigating the intersection of radio-enabled hardware and aesthetics is an area in which I thrive. I see myself contributing across the board from shaping the initial concept to the product specifications.

On the technical side, a bit of transparency: I am not a SOLIDWORKS shark. While I aced my CAD courses at DTU and am comfortable using both Fusion 360 and Onshape, I have little experience with SOLIDWORKS specifically. I am fully confident I can pick it up in a heartbeat, but if you are looking for a 'SOLIDWORKS executor', I am probably not your guy. However, if you need a Swiss Army Knife who bridges the gap between an idea and a finished product, while navigating the messy intersection of design thinking, engineering precision, and the entrepreneurial grit required to actually make it happen - then I am your guy. Sheesh, I really hope you're looking for the latter!

Finally, let's also mention some of the fuzzy stuff: I am a married family man and father of two daughters aged 5 and 10. We live in a fixer-upper house in Brønshøj, meaning I spend most of my weekends as a handyman with YouTube and Gemini as my mentors. All holidays are spent abroad, the more tropical the better.

Thank you for taking the time to read this motivation. I truly hope that it comes clearly across, that I am highly motivated to learn more about this position, Sagitta and 3A Light.

Villads Kløve